

Take a look at some accounts we have written with our agents for ideas on your next success with Chubb.

Manufacturer of Cement Mixing Equipment	
Coverage(s)	Auto, Equipment Breakdown, Environmental, Inland Marine, Package, Umbrella
Approx. Premium	\$95,000
Why Chubb?	The insured merged with another company, which presented different and unique exposures. Their current carrier would not consider the new exposures, but Chubb was able to provide an

Their current carrier would not consider the new exposures, but Chubb was able to provide an insurance solution that met the needs of the new organization. Our service and risk engineering industry expertise were also a plus.

Manufacturer of Industrial Slurry Pumps, Hoses, Pipes, and Valves Utilized in Mining Industry

Coverage(s)	Auto, GL Plus (combined General Liability/Pollution form), Umbrella
Approx. Premium	\$580,000
Why Chubb?	Chubb was able to find a competitive solution through our Complex Casualty team as well as offer our General Liability/Pollution combined form. The insured appreciated our ability to respond with specialized coverages and that also led to writing their sister company as well.

Manufacturer of Printing Machinery Components and Service Provider

Coverage(s)	Auto, Equipment Breakdown, Package, Umbrella, Workers Compensation
Approx. Premium	\$500,000
Why Chubb?	Provided an all lines solution. Consistent communication with insured and producer secured the account.

Manufacturer of Aftermarket Auto Parts

Coverage(s)	Auto, Equipment Breakdown, Inland Marine/Cargo, Multinational, Package, Umbrella, Workers Compensation
Approx. Premium	\$780,000
Why Chubb?	Chubb's wide breadth of coverage and expertise options were able to respond to the insured's needs in a manner that was superior to that of any other carrier. Our "One Chubb" approach is collaborative between our different business units and enabled us to respond proactively.



Specialty Wire and Cable Manufacturer	
Coverage(s)	Equipment Breakdown, Package, Umbrella, Workers Compensation
Approx. Premium	\$450,000
Why Chubb?	Claims, risk engineering and underwriting collaborated to gain a deep understanding of the insured's exposures, which allowed us to improve upon the current coverage offering and level of carrier interaction.
Wine Rack Manufacturer and Distributor	
Coverage(s)	Auto, Equipment Breakdown, Multinational, Package, Umbrella, Workers Compensation
Approx. Premium	\$90,000
Why Chubb?	Timely response and quick turnaround.
Manufacturer of Aircraft Cabin Interiors	
Coverage(s)	Aviation-Products Liability
Approx. Premium	\$85,000
Why Chubb?	Chubb's Aviation expertise and reputation in the marketplace.

Manufacturer of Plates, Glasses, and Cutlery for the Restaurant and Hospitality Industry	
Coverage(s)	Accident & Health, Auto, Multinational, Ocean Cargo, Package, Umbrella, Workers Compensation
Approx. Premium	\$730,000
Why Chubb?	Chubb's Private Equity team delivered a competitive and comprehensive program.

Manufacturer of Plastic Injection Molding Products	
Coverage(s)	Auto, Multinational, Ocean Cargo, Package, Product Recall, Umbrella, Workers Compensation
Approx. Premium	\$655,000
Why Chubb?	Chubb's expertise in manufacturing presented the opportunity to identify and recommend coverage enhancements at renewal.

Ready to sell Chubb?

Visit our website for more information about Chubb's insurance solutions for the Manufacturing Industry.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Surplus lines insurance sold only through licensed surplus lines producers. Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index.